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## **PRESS RELEASE**

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For immediate release

### **TECHNOLOGY SERVICES GROUP OPENS IN THE MIDLANDS**

On 1 December 2004, Technology Services Group Ltd, one of the UK's fastest-growing IT services companies for SMEs, acquired System Advantage Limited. System Advantage specialises in business software from Sage and Exchequer. System Advantage Limited has offices in Broom Warwickshire and Basingstoke Hampshire. Both offices will remain open and be re-branded as TSG over the coming months. The Warwickshire office will form the base of TSG operations in the Midlands. "TSG intend to use the System Advantage business as the springboard for further expansion in the Midlands." said Nigel Hudson, TSG's Business Development Director. "We are on the look-out for more IT businesses in the area that show the same passion for serving customers that we have seen at System Advantage," states Hudson.

The addition of System Advantage Limited to TSG bolsters their capability in the upper end of the business software market. System Advantage's expertise in Exchequer, Sage Line 200 and Sage Line 500 increases TSG's ability to serve customers who need these more sophisticated solutions. Alan Mann, System Advantage's managing director will become Regional Managing Director for TSG Midlands. "Our partnership with TSG means that we can now provide a complete IT solution to the SME market. We will be

able to install hardware from laptops to servers, connect offices, home workers and field staff together and support and maintain the whole IT structure using on-site visits, telephone help-lines and dial-in access,” said Alan. System Advantage’s 350 customers include The Welsh Language Board, Blenheim Palace, Oxford Brookes University, GUL International, Musto Limited, Nottingham City Transport and, Trent and Barton Buses.

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