

TOP 5 REASONS FOR BUYING MICROSOFT DYNAMICS NAV



▶▶ Microsoft Dynamics NAV (formerly Navision) is financial and business management software designed specifically for small to medium-sized companies seeking one solution to help increase productivity without disrupting everyday business operations. Although the product is extremely feature-rich, powerful customisation tools make it ideal for growing companies with unique business processes and specialised needs. More than 40,000 companies in over 130 countries and 1 million users now use Microsoft Dynamics NAV.

▶▶ Deliver ease of use that meets individual needs



▶▶ Microsoft Dynamics NAV – Top 5 Reasons

Seamless integration into Microsoft Product Stack

Dynamics NAV makes excellent use of its fellow Microsoft products that we use every day. Seamless integration with Microsoft Excel further enhances the reporting capabilities of Dynamics NAV. Data can be easily exported into Microsoft Excel for manipulation or NAV can simply pre-format the data into the desired layout. Integration with Microsoft Word and Microsoft Outlook offers functionality to enhance the CRM modules allowing simple mail merges either to Microsoft Word or via E-Mail.

Familiar user experience and look and feel

A familiar, Microsoft Office-like interface lets users manage information and processes without juggling applications. Users very quickly adapt to the NAV interface as it soon becomes like a natural extension of the applications they use on a daily basis. Training and deployment time is reduced as the consistent look and feel throughout the interface makes processing a Sales Order more or less the same as a Purchase Order.

Enhanced productivity through simplified business processes

Automated processes and information tracking capabilities reduce manual data entry and make it easy to accommodate changing workloads and requirements without sacrificing accuracy. By linking key accounting processes across databases, currencies, and companies and leveraging multi-language capabilities, your entire organisation can control finances, manage operations, sell products, and satisfy customers more efficiently.

Extremely flexible, scalable and adaptable to both market and customer demands

Dynamics NAV is very flexible. It allows an organisation to start with simple business processes around manufacturing for example but as your business needs change you can simply switch on more sophisticated functionality to suit your business needs. It is also very scalable, Dynamics NAV will scale from a single user system all the way up to 100 concurrent users by simply changing the license file. Replacing your existing ERP system because your organisation has outgrown it becomes a thing of the past.

Deep contextual Business Intelligence using familiar Microsoft Tools

Information sharing advancements in Microsoft Dynamics NAV offer unparalleled data sharing across applications. Whether your people are working on the strategic, tactical, or operational level, Microsoft Business Intelligence helps them gain the insight required to make informed decisions and take action. The result is changes and decisions that give your organisation the clear competitive advantage. Microsoft Dynamics NAV helps to boost business insight with deep integration with other Microsoft programs and technologies, including Microsoft SQL Server 2005, Microsoft Office 2007, Windows Vista, and Microsoft Office SharePoint Server 2007.

For further information please call your local TSG service centre

0845 11 11 888

or visit www.tsg.com



HOW TSG DELIVERS DYNAMICS NAV

▶▶ Our key focus area is around delivering genuine business benefits and value to our SME customers. Dynamics NAV can deliver these benefits to all our customers. Although Dynamics NAV is a customisable solution at TSG we never forget the fact that Dynamics NAV is supplied with a depth and breadth of functionality for any kind of business. This means that many systems are supplied without any customisation. If you operate within a particular market vertical then Dynamics NAV can be modified quickly and cost effectively to match your business processes.

▶▶ At TSG we use a unique rapid deployment methodology providing our customers the following benefits:

Shorter implementation time

Essentially, Rapid Implementation includes tools to help automate key implementation tasks and pinpoint the exact information we need to get your Microsoft Dynamics NAV implementations up and running more smoothly and quickly than ever before. Ultimately a shorter implementation cycle will provide you with cost benefits.

“The gains in control and efficiency since installing Microsoft Dynamics NAV have delivered real cost savings”

Less risks

By reducing implementation time via standard project templates, we have the possibility to reduce the deployment risk significantly. The implementation of projects becomes easier and quicker. Risk is reduced with each new project because our solution has been proven time and time again. Working in a similar environment, from one business to the next, means that it is only necessary to tailor the solution should a customer's needs demand it.

Successful implementations

By using a template based approach to implementation we can use tried and tested 'Best Practice' ensuring your implementation is successful.

Minimum disruption

As our implementation methodology is tried and tested we know your Dynamics NAV system will be implemented with as little disruption as possible to your business. Minimum disruption will improve the user acceptance of the system and you will start to see the business benefits of Microsoft Dynamics NAV far quicker.

▶▶ Rapid Implementation Phases



Get up and running with Microsoft Dynamics NAV in as little as nine days

Microsoft Dynamics NAV Rapid Implementation Methodology helps TSG streamline Microsoft Dynamics NAV implementations to get you up and running in as little as nine days for a basic implementation project.

▶▶ Microsoft Accreditations

TSG is Microsoft Gold, Small Business and Networking Infrastructure accredited. TSG is also a member of the Microsoft Presidents Club.

Financial Management ■ Distribution ■ Manufacturing ■ Services Management ■ Customer Relationship Management (CRM) ■ E-Business



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