

TSG Case Study: TCAM Asset Management



Company profile

TCAM Asset Management was formed in 2015 as an independent stand-alone wealth management firm.

Headquartered in Edinburgh and a growing presence in London, the business manages assets for a broad range of clients in excess of £1 billion.

The challenge

TCAM was established as a result of a management buy-out within a leading law firm and uses cutting edge technology to enhance customer experience.

The business therefore required highly reliable and available technology across all applications and infrastructure to continue to push the boundaries.

Full end-to-end solution for start-up business

TSG deployed a robust infrastructure [IaaS] for TCAM utilising the services of market leader Pulsant, who offer highly resilient cloud-based solutions.

Their existing CRM solution was integrated with Office 365 SharePoint to enable documents to be easily categorised against client data, which then determined secure permissions per document and provided an enterprise search function for the business.

TSG also installed a complete telephone system with leased line connectivity. The firm's technology environment was wrapped up with TSG's proactive IT support solution, SystemCare, as well as Sophos security to protect the business and end users.

"Having TSG support our infrastructure along with TSG's strong relationship with Pulsant gives me the complete peace of mind that our network is in safe hands.

What's also reassuring for me is access to full system reporting and dashboards courtesy of TSG which provide me with information on business performance at any given time."

Ged O'Hara, IT Manager
TCAM Asset Management

