

TSG Case Study: Tom Hannah



Traceability resolved for sweet manufacturer

Tom Hannah Agencies have been in the confectionery business since 1963 the company has gone from producing 1.5 to 60 tonnes of chocolate per week (including 10 million white mice!)

The Challenge

Tom Hannah Agencies were looking for a solution that would allow them to track over a quarter of a million components each week.

The aim was to replace Excel spreadsheets that were updated on a monthly basis; a very time consuming process and prone to user error.

In addition to analysing huge amounts of data, the system would also underpin critical BRC certification.

The Solution

TSG found the answer in Sage's Bill of Materials software; a module available within the Sage 200 suite.

A fully automated system, which requires no manual data inputting, now provides traceability on everything they produce and import.

More importantly, data from across all sites is available in real time when previously it only provided a retrospective monthly view.

Tom Hannah Agencies take advantage of TSG's proactive services bundle which provides regular visits from a TSG consultant to address issues, challenges or training needs.

"I constantly throw challenges at the TSG team but they always find a solution. The proactive days which we utilise for the development and improvement of our systems continue to be worth their weight in gold."

Tom Munro, Joint Managing Director,
Tom Hannah Agencies

