

**Name:** Ian Macleod

**Profile:** Situated just outside of Edinburgh, Ian Macleod Distillers has built an enviable portfolio of premium quality spirits over an 80 year period. With popular brands including Glengoyne, Tamdhu, Smokehead and Edinburgh Gin, the business produces and sells over 15 million bottles of spirits every year.

**Challenge:** Over the course of 12-18 months, the distillers had experienced significant business growth which exposed the fragility of its existing IT environment and processes. The business required a complete refresh of its infrastructure and network along with a support model to maintain it going forward.

**Solution:** After assessing the business' needs and future plans, TSG modernised the infrastructure and implemented a robust disaster recovery model. The environment is now also supported by a TSG managed service that has become an extension of the distillers' existing IT team, providing expert technical support as well as strategic advice to support future plans.

**Industry:** Distillers



## TSG REAL SUCCESS: IAN MACLEOD

### IT environment modernisation to support business growth

*"With ageing IT equipment, we knew we needed to explore what was available to modernise the business from hardware right through to order process. TSG didn't overwhelm us with countless technologies on the market, rather recommended solutions which would best fit our business needs."*

- David Richardson, IT Manager



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